

Dedicated Engineering

Your solution deserves a team that's committed to bringing great designs to market.

Build bold.

OEM | Embedded & Edge Solutions will help you deliver beautiful, best-in-class designs that customers will love.

- Transparent costs
- Simple and customized
- Ultra-fast time-to-market

Engineered to outperform.

Innovative solutions take expertise. Unique environments and applications often require unique hardware configurations. When it comes to meeting specific electrical, mechanical, and systems requirements, there's no other option quite like working together with our dedicated engineering team. We take industry requirements for power, environment, and software, and together we engineer to them—unifying your hardware and software, focusing on your competitive differentiators, architecting for consistently better outcomes, and making it work for your industry and customers.

Mechanical

- Power and thermals
- Bezels and branding
- Brackets
- Third party PCIe card installs
- FPGA / GPU Accelerator Card qualification and installation
- Custom wall mounts

Electrical

- Reroute standard harnesses
- Add or remove connectors
- Custom cabling and new power supplies

Certifications

- Regulatory
- Vertical certifications
- Validation

Software

ID Module

- iDRAC settings
- Splash screen and branding
- BIOS Settings

OS

- Tailored operating system updates

Firmware

- BIOS Features
- Embedded OS
- Boot Settings
- Security



Iterate and innovate. Faster than ever.

Flexibility and customization from start to finish.

3 Fast Tracks to Market

Standard designs — Tier-1 global supply chain and end-to-end support and program management.

Specialized designs — OEM-specific products, evolved via customer demand, to meet your needs.

Custom platforms — Designed to meet any requirements, our engineers tailor our solution to you.

160 + people DEDICATED to OEM customers



Product Management



Procurement



CTO/Architecture & Design



Program/Project Management



Engineering



Manufacturing Operations

Visit DellTechnologies.com/OEM to learn more.

